

Carly Blair Levin

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EXPERIENCE

J.P. MORGAN SECURITIES INC.

Financial Analyst, Technology, Media & Telecom, Investment Banking

Financial Analyst Intern, Technology, Media & Telecom, Investment Banking

San Francisco, CA

July 2007 – July 2009

Summer 2006

- Selected clients: Akamai, Facebook, Google, LifeSize, Motorola, Netflix, OnStar, Palm, Rackspace, ReachLocal, Redbox
- Worked closely with clients, CEOs, CFOs and treasury teams in the planning and execution of a variety of equity, debt and M&A transactions and on management presentations
- Managed multiple ongoing projects including strategic planning, M&A and corporate finance advisory
- Performed complex financial modeling and valuation including subscriber-based models, sum-of-the-parts models, LBOs, discounted cash flows and comparable company analysis

Selected Project Management and Leadership

- Organized several pitch processes, connecting materials from teams in New York, Asia, and Europe with materials from team in San Francisco, delegated tasks to different groups and individuals, monitored all incoming materials for accuracy and consistency
- Managed and mentored summer and first year analysts, held classes on necessary skills relevant to the position, organized outdoor team building events and provided general recommendations

Selected Client Interaction

- As a strategic advisor to an automotive technology company considering sale of a division, teamed up with the CFO, marketing team and other divisions to prepare a complete financial model of the division and full presentation for potential buyers
- As a strategic advisor to an entertainment company on its potential Initial Public Offering, worked closely with management team to draft the prospectus and presentation materials; was directly involved in all aspects of Initial Public Offering process

Selected Due Diligence and Research

- As a strategic advisor on the spin-off of the mobile devices division of Motorola, researched and organized the liability management issues associated with the spin-off
- As a strategic advisor to an entertainment company on its potential Initial Public Offering, organized and took an active role in due diligence dialogues with partners, customers and auditors
- As a Joint Bookrunner on Palm's \$160 million follow-on offering, led and participated in the due diligence sessions with management, lawyers and auditors

Selected Analytical and Analysis Experience

- As a Joint Bookrunner on the \$1.4 billion Senior Notes offering for Motorola, created Company presentation used by management team in presenting the deal to the public
- As a Joint Bookrunner on Palm's \$160 million follow-on offering, prepared salesforce marketing materials used to educate the sales team on the Company and the transaction

STANFORD CENTER FOR LANGUAGE AND INFORMATION

Product Researcher and Marketer

Stanford, CA

Summer 2005

- Tested and reported on defects in an educational product that teaches Logic to undergraduate students
 - Answered questions on the product software from students and instructors worldwide
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EDUCATION

STANFORD UNIVERSITY

Bachelor of Arts, International Relations: GPA: 3.6/4.0

Stanford, CA

2003-2007

Honors: Cap and Gown Women's Honor Society, McDonald's Ray Kroc Scholarship Award

- Stanford University Varsity Women's Lacrosse Team
 - Oxford University: Studied International Politics and Writing (Fall 2005)
 - Chappell Lougee Grant for research on "Migration patterns through Spain during World War II"
 - Camp Kesem, Volunteer: A camp that provides support for children who have a parent with cancer
 - Haus Mitteleuropa, Financial Manager: Supervised room and board budget for 50 undergraduate students
 - Stanford Lacrosse Camp, Director: Maintained a \$80,000 budget for 160 girls between 12 and 18 years old
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SKILLS + INTERESTS

- Microsoft Office: Excel, Word, PowerPoint, Outlook; Google: Docs, Analytics; Thomson Research; comScore; WordPress
- Travel, Improv, Scrabble, Sign language, Reading, Design